



AFCEA-Belvoir Chapter State of the PEO EIS

**Ms. Terry Watson
Acting Program Executive Officer
28 September 2011**

Agenda

- ◆ **Assistant Secretary of the Army (Acquisition, Logistics and Technology (ASA(ALT)) Overview**
- ◆ **PEO EIS Overview**
- ◆ **Procurement Outlook**

ASA(ALT) Overview

ASA(ALT)

Vision: A highly innovative organization of dedicated professionals transforming the Army with integrated Acquisition, Logistics, and Technology capabilities to **provide Soldiers a decisive advantage** and win our nation's wars!



Mission: Provide our Soldiers a decisive advantage in any mission by developing, acquiring, fielding, and sustaining the world's best equipment and services and leveraging technologies and capabilities to meet current and future Army needs.

The advantage is achieved by combining and leveraging the Design, Develop, Deliver, Dominate – principles.

ASA(ALT) Strategic Context – Program Execution

- **Objective Reality of the Operational Environment**
 - Warfighters deployed globally
 - Operational demands outpace traditional business processes
 - **Speed Matters...(Schedule)**
- **The Threat Continues to Evolve...**
 - Test to standard
 - Adaptive, responsive, and evolving enemy...
 - Asymmetric threats across the spectrum of conflict
 - **Speed Matters...(Technology)**
- **We Must Evolve Acquisition Processes to Provide Warfighters with the Decisive Edge**
 - Expeditionary Acquisition Workforce
 - Synchronization of Systems Development Across Army and DoD
 - **Speed Matters...(Rapid Acquisition)**



AAE Organizational Priorities

- ◆ **Agile, Adaptive and Efficient Organization**
 - ◆ Identify Efficiencies
- ◆ **PEO Realignment**
 - ◆ Streamlining for Success
- ◆ **Workforce Development Opportunity**
 - ◆ Initiatives Group

“We need an agile system that rapidly develops, purchases, and fields innovative solutions for our Soldiers without breaking our commitment to be good stewards of taxpayers’ dollars.” – Army Secretary John McHugh

ASAALT Leadership

**Office of the Assistant Secretary
of the Army
(Acquisition, Logistics and Technology)**



Ms. Amanda Simpson
Special Assistant to the
AAE
SAAL-ZA



Ms. Heidi Shyu
Acting ASA(ALT) &
AAE
SAAL-ZA



Mr. Gabriel Camarillo
Special Assistant to the
AAE
SAAL-ZA

LTG Stevenson *
Deputy Chief of Staff
G-4 Logistics

LTG Lawrence *
Chief Information Officer
G-6



Ms. Heidi Shyu
Principal Deputy
SAAL-ZA



LTG William Phillips
Principal Military Deputy
Dir. Acq. Career Mgmt.
Chief Integration Officer
SAAL-ZB



MG William Monk, III
Assistant to the Principal
Military Deputy
SAAL-ZB


Mr. Wimpy Pybus
DASA
Acquisition Policy & Logistics
SAAL-ZL



Mr. Lee Thompson
DASA
Strategy and Performance
Planning
SAAL-ZG



Mr. Carmen Spencer
DASA
Elimination of Chemical
Weapons
SAAL-ZC



Mr. Keith Webster
DASA
Defense Exports &
Cooperation
SAAL-ZN



Mr. Tom Mullins
DASA
Plans, Prgms. & Resources
SAAL-ZR



BG Jonathan Maddux
PEO Ammunition



MG William Crosby
PEO Aviatious



BG Lee Price
PEO CST



Mr. Kevin Fahey
PEO CSECS



Mr. James Sulton
DASA
Services
SAAL-ZV



Dr. Marilyn Freeman
DASA
Research & Technology
SAAL-ZT



Mr. Kim Denver
DASA
Procurement
SAAL-ZP



MG Mark Brown
Deputy for Acquisition &
Systems Management
SAAL-ZS



Mr. Doug Wiltsie
PEO BS



Mr. Scott Davis
PEO GCS



BG Harold Greene
PEO IEWAS



MG John Bartley
PEO Integration



Dr. Scott Fish
Army Chief Scientist



Mr. Kevin Flamm
Exec Director
Prgms & Tech Team
SAAL-ZT



COL (P) Kirk Vollmecke
Director for Contracting
SAAL-ZP



Mr. Terry Edwards
Director
Systems of Systems &
Systems Engineering
SAAL-ZS



BG Ole Knudson
PEO Missiles & Space



BG Camille Nichols
PEO Soldier



Dr. James Blake
PEO STR



BG Jess Scarbrough
JPEO OSD



Ms. Nancy Hamed
Exec Director
Srat Ptn & Prgm Ptn
SAAL-ZT



TBD
Director
SuSI Programs
SAAL-ZS

BG Michael Williamson
JPEO JTRS



Mr. Craig Spisak
Director, ASC



Mr. Conrad Whyne
Director, CMA **



MG James Gilman
Commander, MPMC ***

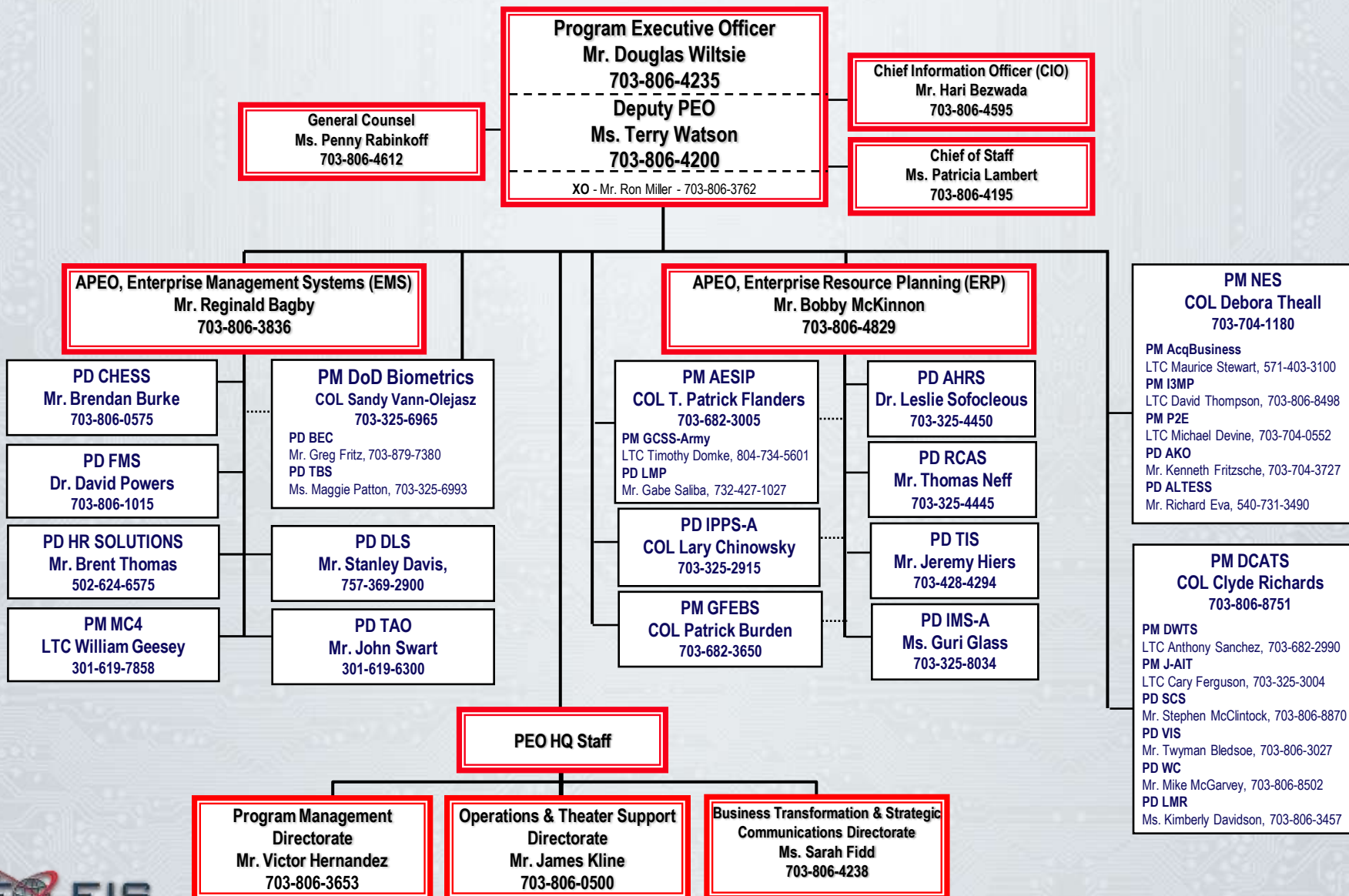


TBD
Director
SuSI Integration
SAAL-ZS

As of 9/14/11

* Provides advice and assistance to the ASA(ALT)
** Reports to CDR, AMC for Stockpile Storage mission
*** Deputy for Medical Systems. Receives acquisition oversight but reports to the Surgeon General

PEO EIS Overview



Program Executive Officer Enterprise Information Systems

Current Position:

Assume Charter 5 October 2011

Previous Positions:

Deputy Program Executive Officer, PEO IEW&S ASA(ALT)

Experience:

Assistant Deputy for Acquisition & Systems Management , ASA(ALT)

Deputy PM – Objective Force and the

DARPA Deputy PM, Future Combat Systems (FCS)

Night Vision/ Reconnaissance, Surveillance and Target
(PM NV/RSTA)

- Technical Director, 2nd Generation Horizontal Technology Integration Forward-Looking Infrared (HTI FLIR)
- Branch Chief, Laser Branch
- Division Director, Image Intensifier

Education:

BS Mechanical Engineering, VA Polytechnic Institute & State University

MS National Resource Strategy, Industrial College of the Army Forces



Mr. Douglas K. Wiltsie
PEO EIS

PEO EIS is dedicated to support America's Soldiers

Vision

Rapidly deliver cost-effective, easy-to-use, IT-based capabilities to the Army enterprise.

Mission

Enable information dominance by developing, acquiring, integrating, and deploying enterprise-wide, network-centric information management and communications to meet Army's current and future mission requirements.

PEO EIS

Ft. Huachuca, AZ

Fort Detrick, MD
The Pentagon/Arlington, VA
Fort Belvoir, VA
Fort Knox, KY
Fort Lee, VA
Newport News, VA
Radford, VA

PEO EIS MANPOWER
72 - Military
828 - DA Civilians
235 - Matrix Support
1,715 - Contractors
2,850 - Total Personnel

*933 personnel deployed
to Southwest Asia*

● **PEO EIS executed \$4B in FY11.**

● PEO EIS is a pivotal Information Technology enabler within DoD and the Army, responsible for implementing Enterprise Infrastructure, Backbone Communications, Business, and Warfighting IT Systems.

Germany

Korea

Iraq

Afghanistan

Kuwait

Program Executive Office Enterprise Information Systems

Generating Force

AHRS

IMS-A

FMS

TAO

RCAS

HR Sol.



MC4



J-AIT



CHESS



DWTS



CAISI



VSAT



DEWSS

PEO EIS Core Competencies:

- Enterprise Infrastructure
- Backbone COMMS
- Business, & Warfighting IT Systems

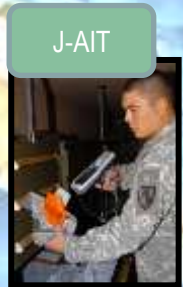
Operating Force



Biometrics



MC4



J-AIT



DLS

Enterprise Systems and Services

AcqBiz

AESIP

AKO

GCSS-A

GFEBs

TIS

LMP

IPPS-A

ALTESS

Infrastructure

I3MP

P2E

DoD Budget FY2011 – 2013

| DOD Budget (\$Ms) | 2011 Budget | 2012 Request | 2013 Anticipated Request |
|---------------------|---------------|---------------|--------------------------|
| Base Budget | \$549B | \$553B | \$470B |
| OCO | \$159B | \$118B | TBD |
| Total | \$708B | \$671B | TBD |
| Year-to-Year Change | 2.3% | -5.2% | -15.0% |

Army FY12 Budget

- ◆ **Total Army: \$216B in FY12 versus \$245B in FY11 (decrease of \$29B)**
 - ◆ Although Base remains constant, total Army decrease over 11%
 - ◆ Reduce Active Army to 520,400 (drops 27K from today) in FY15/16
 - ◆ Reduce support contractor costs by 10% per year - FY11/14
 - ◆ Freeze Civilian workforce to FY10 levels for next several years (attrition 10K)
 - ◆ OMB has directed 15% reduction to DOD from FY12 to FY13.
- ◆ **PEO EIS: \$1.7B in FY12 versus \$2.2B in FY11 (decrease of \$500M)**
 - ◆ 10% manpower reduction for OMA funded positions (64 across PEO EIS)
 - ◆ Civilian Pay Freeze reduction - \$3.4M
 - ◆ Acquisition Workforce reduction - \$1.6M
 - ◆ DA directed unspecified cut - \$34M



PEO-EIS FY12 Budget – What does FY12 hold?

- ◆ **Continuing Resolution Authority (CRA)**
 - ◆ Impending FY12 CRA - FY11 CRA lasted almost seven months
 - ◆ Limitations - no new starts
 - ◆ Substantial initial withholds (30% RDTE, 20 % OPA)
- ◆ **Top Down Budget Cuts—ASA(ALT) \$4B in Bill Payers**
 - ◆ FY11 EIS impact \$127M, FY12 potential impact \$250-400M
 - ◆ Withholds: by service, by ASA(ALT), by EIS
 - ◆ Frequent drills to defend funding
- ◆ **Mandated Better Buying Power Efficiencies**
 - ◆ 10% Reduction in service contracts
 - ◆ 2-3% net annual growth in warfighting capabilities without budget increase
 - ◆ Deliver Should Cost savings from all ACATS
- ◆ **Downsizing Mission & Overhead**
 - ◆ Almost \$1B in mission decrements across POM (FY13-17)
 - ◆ Manpower decrements (-35 in FY12)
 - ◆ Decrement funding and authorizations for PEO HQ

Better Buying Power: Guidance for Obtaining Greater Efficiency and Productivity in Defense Spending

- **28 Jun 10:** Dr. Ashton Carter, USD AT&L, mandated acquisition professionals improve way DoD does business...
"Do more without more"
- **14 Sep 10:** Dr. Carter provided additional guidance as a central part of Secretary Gates' "Efficiencies Initiative"
- **3 Jan 11:** ASA(ALT) provides guidance on annual ACAT III reviews
- **22 Apr 11:** Dr Carter provided Should Cost management guidance, each PM identify measureable savings
- Guidance affects \$400B (\$200B contracts for goods, \$200B for services) of \$700B annual defense budget
- **Goals:**
 - \$100B redirect of defense budget \$\$ from unproductive to more productive purposes in 5 years
 - Reduction in service contracts by 10% a year for next 3 years
 - \$100M redirect over 5 years (Army PEOs)
 - 2-3% net annual growth in warfighting capabilities without commensurate budget increase
 - Identify/eliminate unproductive/low-value-added overhead
 - Transfer savings to warfighting capabilities.



*Dr. Ashton Carter
USD AT&L*

PEO EIS Efficiency Initiatives

● Target Affordability and Controlling Cost Growth

- Reduced TDY expenses.
- Joined contract efforts with other services to reduce costs.
- Encouraged use of FFP contract vehicles, where appropriate.

● Incentivize Productivity and Innovation in Industry

- Efficiencies gained from support contractor re-competes and reduction in FTEs/Rates.
- Restructured from T&M to incentive based contract vehicles.

● Promote Real Competition

- Implemented IDIQ and enterprise contract vehicles.
- Replaced sole-sourced contracts to increase competition.

PEO EIS Efficiency Initiatives (Cont'd)

◆ Improve Tradecraft in Services Acquisition

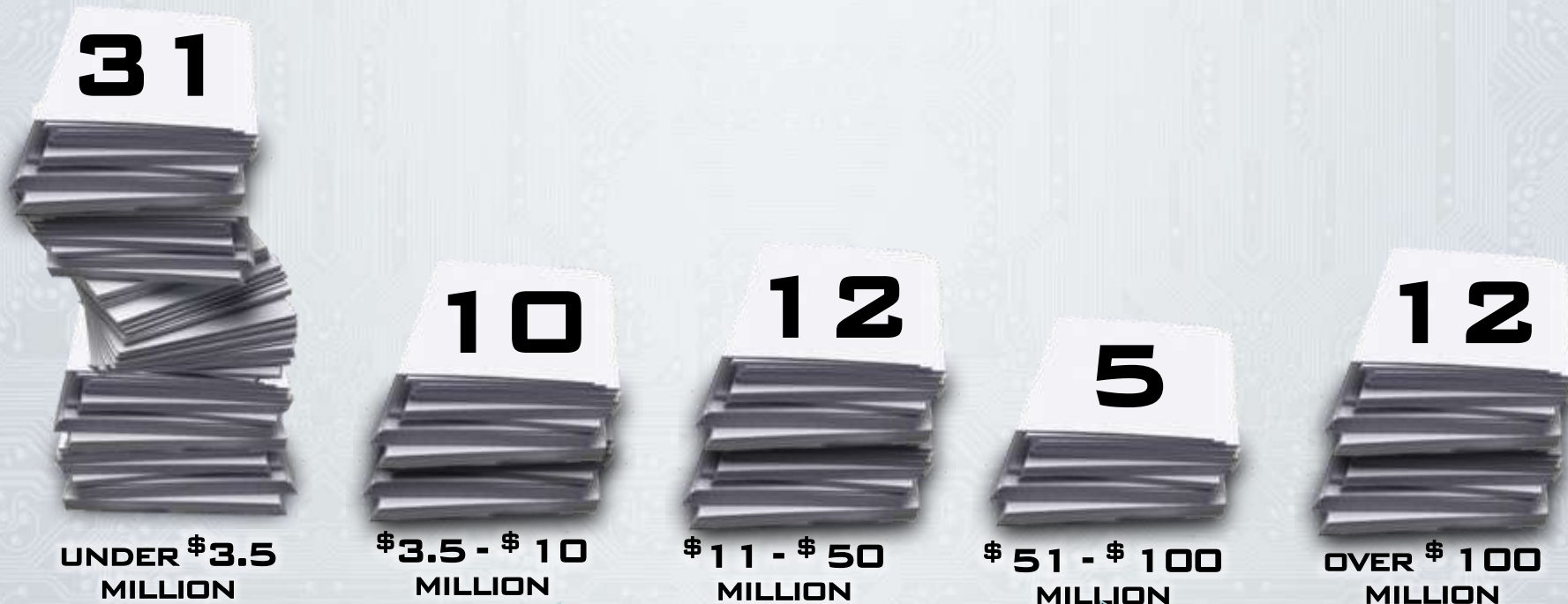
- ◆ Modified CPFF contracts to improve efficiency.
- ◆ Participated in CCB with stakeholders to eliminate requirement creep.

◆ Reduce Non-Productive Processes and Bureaucracy

- ◆ Consolidated contracts to reduce overhead.
- ◆ Leveraged benefits of enterprise license and bulk buys.

Procurement Outlook

Anticipated FY12 Contract Actions



**70 Contract
Actions
\$32B Total Value**

**25 %
\$8B to Small Business**

***As of Sept 2011**

Contracting Centers



Upcoming Contract Opportunities (Communications)

◆ Communications and Transmission Systems (CTS) Contract (PM DCATS)

- ◆ Scope: Provide comprehensive systems and services for DCATS programs
- ◆ Anticipated RFP Release: 1QFY12
- ◆ Anticipated Vehicle: Multi-award, IDIQ with a small business reserve
- ◆ <http://www.ctswebsite.info/>

◆ Land Mobile Radios Systems (LMRS) (PM DCATS)

- ◆ Scope: Engineer, Furnish, Install, Test (EFI&T) LMR Systems, including Subscriber Unit Equipment (Portable, Mobile, and Desktop Units); Site Preparation; Meeting DoD Information Assurance Requirements (DIACAP); Training (System and Subscriber Unit); Life Cycle Support of Fielded Systems; and Technical Assistance to include system operation and management
- ◆ Anticipated RFP Release: 1QFY12
- ◆ Anticipated Vehicle: Full and Open, Multiple Award BP



Upcoming Contract Opportunities(Communications)

◆ CSS SATCOM Network Services (PM DCATS/DWTS)

- ◆ Scope: Provide network services for bandwidth and CSS SATCOM/MMCS NOC operations support
- ◆ Anticipated RFP Release: 1QFY12
- ◆ Anticipated Vehicle: Defense Information Systems Network Satellite Transmission Services – Global (DSTS-G)

◆ CSS SATCOM Encore II (PM DCATS/DWTS)

- ◆ Scope: Provide IDIQ contract vehicle for services and hardware in support of the PM DWTS mission
- ◆ Anticipated RFP Release: 1QFY12
- ◆ Anticipated Vehicle: Defense Information Systems Agency (DISA) ENCORE II



Upcoming Contract Opportunities(Communications)

◆ CSS SATCOM Condition Based Replacement (CBR) Hardware and Teleport Equipment Replacement (PM DCATS/DWTS)

- ◆ Scope: Procure hardware for CBRs and new modems for teleport upgrades
- ◆ Anticipated RFP Release: 3QFY12
- ◆ Anticipated Vehicle: Future Commercial Satellite Communications (COMSATCOM) Services Acquisition (FCSA)

◆ Tech Control Facilities (PM DCATS/DWTS)

- ◆ Scope: Technical Control Facilities (TCF) and Terrestrial Transmissions
- ◆ RFI Release Date: 15 September 2011
- ◆ Anticipated RFP Release Date: 1QFY12
- ◆ Anticipated Vehicle: Full and Open



Upcoming Contract Opportunities(Communications)

● **Passive Radio Frequency Identification Devices II (J-AIT)**

- Scope: pRFID IDIQ for Products and Technical Engineering Services
- Anticipated RFP Release Date: 1QFY12
- Anticipated Vehicle: Full & Open

● **Afghanistan – Various Locations (PM P2E - FPD)**

- Scope: 30+ Task Orders for Installation Infrastructure, e.g., Inside/Outside Plant, Transmission Systems (i.e., Antennas); Data; Voice; HVAC; Power
- Anticipated RFP Release Date(s): Ongoing
- Vehicle(s) and Contracting Offices: ACC-NCRCC; ACC-RICC; ESS IDIQ - USACE-Philadelphia; TIGER II - USACE-Vicksburg/SPAWAR; ATEC; NETCENTS USAF



Upcoming Contract Actions (Communications)

◆ NSC Replication Circuits Phase (PM P2E)

- ◆ Scope: Wide-Area Connectivity expansion in support of OGE Operation Guardian Enable and CX-I
- ◆ Anticipated RFP Release Date: 2Q12 – 3Q12
- ◆ Vehicle: TBD

◆ System Engineering and Technical Assistance (PM P2E)

- ◆ Scope: Various; Management, Technical, and Engineering support
- ◆ Anticipated RFP Release Date: 2Q12 – 4Q12
- ◆ Vehicle: TBD

◆ BPA/IDS-Phase II (PM P2E)

- ◆ Scope: Data Intrusions Detection – Phase II
- ◆ Anticipated RFP Release Date: 2Q12
- ◆ Vehicle TBD



Upcoming Contract Opportunities (Communications)

● Information Technology Support Services (PD ALTESS)

- Scope: IT Support
- Anticipated RFP Release Date: 2QFY12
- Anticipated Vehicle: TBD

● AKO Enterprise Services Operations and Maintenance (PM AKO)

- Scope:
 - System Operations, and Maintenance (NIPR/SIPR)
 - System Development, Engineering, and Enhancement (NIPR/SIPR)
 - Evolution or Replacement of AKO/DKO-ES into a Suite of Managed Services
 - Multi-tier, End User Support of AKO/DKO-ES Users
- Anticipated RFP Release Date: 2QFY12
- Vehicle: Full and Open



Upcoming Contract Opportunities(Communications)

- ◆ **Information Technology Enterprise Solutions-Hardware (ITES-3H) (PM CHES)**
 - ◆ Planned Scope: State-of-the-art IT equipment and related services for end-to-end solutions, including integration, for worldwide support.
 - ◆ Synopsis Release Date: August 2011
 - ◆ Anticipated RFP Release Date: 2QFY12
 - ◆ Anticipated Vehicle: Full and Open
 - ◆ Anticipated Awards: 8 (3 Small Business Reserved)
 - ◆ NAICS: 334111 (Electronic Computer Manufacturing)
- ◆ **Transferred to Army Contracting Command – Rock Island (ACC-RI) as of September 2011**



Upcoming Contract Opportunities (ERP Systems)

◆ Procure-to-Pay (P2P) (PM GFEBS)

- ◆ Scope: Design, develop, and field the SAP Supplier Relationship Management (SRM 7.0) / Procurement for Public Sector (PPS) contract writing capability at P2P Pilot site, Fort Jackson by 1 October 2012
- ◆ Anticipated RFP release date: TBD
- ◆ Anticipated Vehicle: Full and Open

◆ GFEBS Sensitive Activities (PM GFEBS)

- ◆ Scope: Design, develop, and field a fully functional GFEBS application, in a secure network, i.e., SIPRnet
- ◆ Anticipated RFP Release: TBD
- ◆ Vehicle: Full and Open

◆ GFEBS Time and Attendance (PM GFEBS)

- ◆ Scope: Integrating the GFEBS solution into the Time and Attendance portion of the Army finance system
- ◆ Anticipated RFP release date: TBD
- ◆ Vehicle: Full and Open

Upcoming Contract Opportunities (Human Capital)

◆ HR Solutions Task Orders (PD HR Solutions)

- ◆ Scope: 5 Task Orders under the following mission areas:
 - ◆ Management and Administrative Support
 - ◆ Personnel Services and Support
 - ◆ Studies and Analysis
 - ◆ Recruitment and Retention
- ◆ Anticipate RFP Release: 1QFY12
- ◆ Anticipated Vehicle: HR Solutions IDIQ Contracts



◆ ISM/RFMSS Support Systems (PD IMS-A)

- ◆ Scope: Provide Post Deployment Software Support and directed Software enhancements to existing Installation Support Modules (ISM) and Range Facility Management Support System (RFMSS) applications and databases.
- ◆ Anticipated RFP Release: 3QFY12
- ◆ Anticipated Vehicle: TBD

Upcoming Contract Actions (Human Capital)

◆ FMS Development and Maintenance (PD FMS)

- ◆ Scope: Operate, maintain, and develop FMS IT capabilities in support of the Army G-3 Force Management mission
- ◆ Anticipated RFP Release Date: 1QFY12
- ◆ Anticipated Vehicle: ITES-2S

◆ Enterprise Management Systems (EMS) (PD DLS):

- ◆ Scope: Management Support of Enterprise Management Center (EMC)
- ◆ Anticipated RFP Release: 4QFY12
- ◆ Anticipated Vehicle: ITES-2S



Upcoming Contract Opportunities (Human Capital)

◆ RCAS lifecycle sustainment (PD RCAS)

- ◆ Scope: Full system/software sustainment services; software development, Tier 2/3 Help Desk, end-user training, sustaining engineering, on-site SA/DBA
- ◆ Anticipated RFP release date: 4QFY12
- ◆ Anticipated Vehicle: Task order from ITES or Encore

◆ Data/voice infrastructure for US Army Reserve MILCON sites (PD RCAS)

- ◆ Scope: COTS networking Hardware and services
- ◆ Anticipated RFP Release: 4QFY12
- ◆ Anticipated Vehicle: ITS-Small Business

◆ Project Management Support Services3 (PMSS3)

- ◆ Scope: Full range of Project Management support for PEO EIS PMs
- ◆ Draft RFP Released: 4QFY11
- ◆ Anticipated RFP release date: 3QFY12
- ◆ Anticipated Vehicle: Full and Open; multiple award IDIQ 5 Awards (4 awards Full and Open, 1 award reserved for SB)

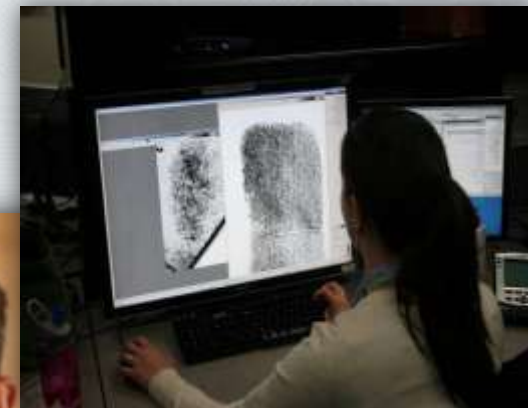
Upcoming Contract Opportunities (Biometrics)

◆ TBS Operations & User Maintenance (O&uM) (PM DoD Biometrics)

- ◆ Scope: CECOM Directorate of Readiness combined Task Order for O&uM of Tactical Biometric Systems and Elevated Sensors products. Biometric support will be for maintaining an operational data center, non-operational environment, providing qualified Field Service Engineers (FSE) and conducting training.
- ◆ Anticipated RFP Release: 2QFY12
- ◆ Vehicle: CECOM S3

◆ TBS Software Development and R&D (PM DoD Biometrics)

- ◆ Scope: TBS software development, support and sustainment for TBS
- ◆ Anticipated RFP release date: 1QFY12
- ◆ Anticipated Vehicle: CECOM S3



Questions?

Acronyms

ACAT – Acquisition I

ACC – Army Contracting Command

ACOE – Army Corps of Engineers

ATEC - Army Test and Evaluation Command

ASA(ALT) - Assistant Secretary of the Army
(Acquisition, Logistics and Technology)

CCB – Configuration Control board

CBR - Condition Based Replacement

COE – Corps of Engineers

COMSATCOM - Commercial Satellite
Communications

CTS - Communications and Transmission Systems

COTS/GOTS – Commercial off the
shelf/Government Off the Shelf

CPFF – Cost plus fixed fee

CRA – Continuing Resolution

ATEC – Army Test and Evaluation Command

DBA – Data Base Administrator

DISA - Defense Information Systems Agency

DITCO - Defense Information Technology
Contracting Organization

DoD – Department of Defense

EFI&T - Engineer, Furnish, Install, Test

EMC - Enterprise Management Center

FCS - Future Combat Systems

FSE – Field Service Engineers

FTE – Full time equivalent

FY – Fiscal Year

GSA – General Services Administration

HTI FLIR - Horizontal Technology Integration
Forward-Looking Infrared

ISM - Installation Support Modules

ISM -- Installation Support Modules

IDIQ – Indefinite delivery, indefinite quantity

ITES – Information Technology Enterprise
Solutions

ITS – Information Technology Systems

LMR – Land mobile radio

NCR – National Capitol Region

O&uM – Operations and User Maintenance

OMA – Operations & Maintenance – Army

PEO EIS – Program Executive Office

Enterprise Information Systems

Acronyms

PEO IEW&S – Program Executive Office Intelligence, Electronic Warfare & Sensors

PEO STRI – Simulation, Training & Instrumentation

PM – Project Manager

PM NV/RSTA - Night Vision/ Reconnaissance, Surveillance and Target Acquisition

POM – Program Objective Memorandum

RDT&E – Research, Development, Test & Evaluation

RFMSS – Range Facility Management Support System

RFP – Request For Proposal

SA – System Administrator

TBS – Tactical Biometric Systems

TCF - Technical Control Facilities

T&M – Time and material

USD AT&L – Under Secretary of Defense Acquisition, Technology & Logistics